FINANCIAL STATEMENTS

**DECEMBER 31, 2021** 

# TROUT UNLIMITED CANADA TRUITE ILLIMITÉE CANADA TABLE OF CONTENTS

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#### INDEPENDENT AUDITOR'S REPORT

# To the Members of TROUT UNLIMITED CANADA - TRUITE ILLIMITÉE CANADA

#### Qualified Opinion

We have audited the financial statements of Trout Unlimited Canada - Truite Illimitée Canada (the "Organization"), which comprise the statement of financial position as at December 31, 2021, and the statement of operations, statement of changes in fund balances and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2021, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

#### Basis for Qualified Opinion

In common with many not-for-profit organizations, the Organization derives revenue from fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were unable to determine whether any adjustments might be necessary to revenue, excess of revenues over expenditures, and cash flows from operations for the year ended December 31, 2021 and current assets and fund balances as at December 31, 2021.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.



#### **INDEPENDENT AUDITOR'S REPORT, continued**

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

#### **INDEPENDENT AUDITOR'S REPORT, continued**

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

CALGARY, ALBERTA APRIL 19, 2022 CHARTERED PROFESSIONAL ACCOUNTANTS

Baker Tilly Catalyst LLP

# TROUT UNLIMITED CANADA TRUITE ILLIMITÉE CANADA STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2021

	2021	2020
Assets		
Current assets Cash Short-term investment (Note 3) Accounts receivable Goods and services tax receivable Prepaid expenditures Inventory	\$ 393,346 40,000 15,091 7,974 21,857 136,598	\$ 337,089 - 222,368 3,982 22,027 113,285
Capital assets (Notes 4 and 8)	\$ 614,866 350,656 965,522	\$ 698,751 344,928 1,043,679
Liabilities and fund balances		
Current liabilities Accounts payable and accrued liabilities (Note 10) Deferred contributions (Note 6)	\$ 65,063 82,242	85,377 120,177
CEBA loan payable (Note 11)	 147,305 40,000 187,305	205,554 40,000 245,554
Fund balances Gapen Pool land contributions (Note 8) Internally restricted (Note 9) Unrestricted surplus Project fund (Note 13)	228,000 70,000 180,012 300,205 778,217	228,000 70,000 136,980 363,145 798,125
	\$ 965,522	\$ 1,043,679

# **Commitments (Note 15)**

Impact of COVID-19 pandemic (Note 16)

Approved on behalf of the Board

C.E.O.

Chairman of the Board

# **STATEMENT OF OPERATIONS** FOR THE YEAR ENDED DECEMBER 31, 2021

	G	Seneral Fund	Project Fund	2021 Total	2020 Total
Revenues					
Donation, grant and contract revenue (Notes 7 and 18) Dinner revenue (Note 18) Casino revenue and other	\$	186,155 45,367	\$ 883,696 -	\$ 1,069,851 45,367	\$ 1,395,497 103,663
(Note 18)		39,799	-	39,799	21,484
		271,321	883,696	1,155,017	1,520,644
Expenditures Resource expenditures					
(Schedule 1)		181,184	1,116,636	1,297,820	1,165,366
Dinner expenditures (Note 18)		10,580	-	10,580	28,501
		191,764	1,116,636	1,308,400	1,193,867
Excess (deficiencies) of revenue over expenditures before other income		79,557	(232,940)	(153,383)	326,777
Other income					
Government assistance (Note 11) Forgiveness of debt		133,475 -	- -	133,475 -	182,282 50,000
		133,475	-	133,475	232,282
Excess (deficiencies) of revenue over expenditures	\$	213,032	\$ (232,940)	\$ (19,908)	\$ 559,059

# STATEMENT OF CHANGES IN FUND BALANCES FOR THE YEAR ENDED DECEMBER 31, 2021

	(	General Fund	Project Fund	2021	2020
Balance, beginning of year Excess (deficiencies) of	\$	434,980	\$ 363,145	\$ 798,125	\$ 239,066
revenues over expenditures Interfund transfers (Note 12)		213,032 (170,000)	(232,940) 170,000	(19,908) -	559,059 -
Balance, ending of year	\$	478,012	\$ 300,205	\$ 778,217	\$ 798,125

# **STATEMENT OF CASH FLOWS** FOR THE YEAR ENDED DECEMBER 31, 2021

		2021	2020
Cash flows from operating activities  Excess (deficiency) of revenues over expenditures  Adjustment for	\$	(19,908)	559,059
Amortization		2,786	1,083
Change in non-cash working capital items		(17,122)	560,142
Accounts receivable Prepaid expenditures		207,277 170	(157,356) 7,194
Inventory Accounts payable and accrued liabilities Goods and services tax receivable Deferred contributions		(23,313) (20,314) (3,992) (37,935)	17,737 (52,063) (1,900) 8,328
		104,771	382,082
Cash flows from investing activities Purchase of capital assets Purchase of short-term investment		(8,514) (40,000)	(1,179) -
		(48,514)	(1,179)
Cash flows from financing activities			40.000
CEBA loan advance Repayment of line of credit		-	40,000 (125,000)
		-	(85,000)
Increase in cash		56,257	295,903
Cash, beginning of year		337,089	41,186
Cash, end of year	\$	393,346	337,089
Cash consists of:	•	70.040	. 50 570
Restricted (Note 6) Unrestricted	\$ 	76,942 § 316,404	58,573 278,516
	\$	393,346	337,089

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

## 1. Nature of operations

Trout Unlimited Canada - Truite Illimitée Canada (the "Organization") is a not-for-profit organization dedicated to conserving, protecting and restoring Canada's fresh water ecosystems and their coldwater resources for current and future generations. The Organization is incorporated under the Canada Business Corporations Act as a not-for-profit organization and is a registered charitable organization under Section 149(1)(f) of the Income Tax Act and, accordingly, is exempt from income taxes. Therefore, no provision for income taxes is recorded in the financial statements.

### 2. Significant accounting policies

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant policies are detailed as follows:

### (a) Cash

Cash consists of balances with financial institutions, net of cheque's not cashed.

#### (b) Financial instruments

#### (i) Measurement of financial instruments

The Organization initially measures its financial assets and liabilities at fair value.

The Organization subsequently measures all its financial assets and financial liabilities at cost or amortized cost.

Financial assets measured at amortized cost include cash, accounts receivable and the short-term investment.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities, operating lease commitments and the CEBA loan payable.

The Organization has not designated any financial asset or financial liability to be measured at fair value.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

## 2. Significant accounting policies, continued

#### (b) Financial instruments, continued

### (ii) Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in the statement of operations. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the statement of operations.

#### (c) Measurement uncertainty

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements, and the reported amount of revenues and expenditures during the reporting period. Significant areas requiring the use of estimates include: estimated useful lives of capital assets, inventory valuation, and expenditure allocations. Actual results may differ from management's best estimates as additional information becomes available in the future.

#### (d) Fund accounting

The General Fund accounts for the Organization's program delivery and administrative activities. This fund reports unrestricted resources.

The Project Fund reports all the revenues and expenditures of the special projects operated by the Organization. Additional projects which are conducted by individual chapters are not recognized in these financial statements. This fund reports externally and internally restricted resources designated to cover the operating costs of the various special projects. In 2021, excess funds were transferred from the General Fund to the Project Fund. See Note 12.

#### (e) Capital assets

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Amortization is provided on a straight-line basis over the assets' estimated useful lives, being five years.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

# 2. Significant accounting policies, continued

#### (f) Impairment of long-lived assets

The Organization tests for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. Recoverability is assessed by comparing the carrying amount to the projected undiscounted future net cash flows the long-lived assets are expected to generate through their direct use and eventual disposition. When a test for impairment indicates that the carrying amount of an asset is not recoverable, an impairment loss is recognized to the extent carrying value exceeds its fair value.

#### (g) Deferred contributions related to capital assets

Contributed capital assets and amounts externally restricted for capital purposes are credited to deferred contributions related to capital assets when received or receivable and taken into income each year in proportion to the annual amortization of the related assets for which the capital contributions were expended.

### (h) Inventory

Purchased inventory is valued at the lower of cost or net realizable value, with cost being the specific item method. Net realizable value is the estimated selling price in the ordinary course of operations, less any applicable selling costs.

Contributed materials are recorded at the estimated fair value at the date of contribution. Inventory value is immediately adjusted as follows:

Appraised items; appraised value discounted by 75% Retail value exceeds \$250; item discounted by 50% Retail value less than \$250; item discounted by 35% - 75%

#### (i) Revenue recognition

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

## 2. Significant accounting policies, continued

#### (i) Revenue recognition, continued

The Organization follows the restricted fund method of accounting for contributions. Restricted contributions relating to the general operations are recognized as revenue of the General Fund in the year in which the related expenditure occurs. Restricted contributions relating to the Project Fund are recognized as revenue in the project fund in the year received or when receivable if the amount can be reasonably estimated and collection is reasonably assured.

Unrestricted contributions are recognized as revenue of the General Fund in the year received or when receivable if the amount can be reasonably estimated and collection is reasonably assured. Unrestricted funds are allocated to the Project Fund at the discretion of management.

Deferred contributions relate to dinner revenue for the subsequent year received before year end and casino and raffle funds received but not yet spent.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

## 2. Significant accounting policies, continued

#### (j) Allocated expenditures

The Organization engages in education, fundraising, and conservation activities. The costs of each activity consist of salaries and consulting expenditures directly related to the activity.

The Organization allocates certain of its salary, consulting, rent, telephone and utilities, and financing expenditures by identifying the appropriate basis of allocating each component expense, and applies that basis consistently each year.

Management and administration salaries, and consulting expenditures are allocated proportionately, based on an estimate of time spent on the activity. Rent, telephone and utilities and financing expenditures are allocated proportionately based on management estimate of cost per activity.

#### (k) Contributed services

A substantial number of volunteers contribute a significant amount of time each year. Due to the difficulty of determining the fair value, contributed services are not recognized in the financial statements.

#### (I) Government assistance

Government assistance includes subsidies associated with the COVID-19 pandemic support initiatives, and is recognized when there is reasonable assurance the Organization has complied with terms and conditions of the approved government program and that the assistance will be received.

Government assistance related to an expenditure item is recognized as other revenue in the period in which the subsidy is received.

Government assistance recorded in current and prior periods is subject to government review, which could result in future adjustments to income.

#### (m) Affiliates

Chapters operate under bylaws and affiliation agreements of the Organization.

The Organization issues all income tax receipts and provides certain umbrella insurance coverage for, and on behalf of, all chapters.

Chapters maintain their own Board of Directors and are responsible for their own finances, management and projects. Accordingly, the chapters' assets, liabilities, revenues and expenditures are not included in these financial statements.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

#### 3. **Short-term investment**

The short-term investment is comprised of a 1-year Guaranteed Investment Certificate ("GIC"). The GIC bears interest at 0.55% per annum and matures on December 3, 2022.

# 4. Capital assets

	 Cost	 umulated ortization	N	2021 et Book Value	N	2020 et Book Value
Land Computer equipment	\$ 342,000 13,930	- 5,274	\$	342,000 8,656	\$	342,000 2,928
	\$ 355,930	\$ 5,274	\$	350,656	\$	344,928

### 5. **Operating loan**

The Organization has a revolving demand loan authorized to a maximum of \$250,000, bearing interest at a rate of prime plus 2%. The loan is secured by a general security agreement detailing a first ranking security interest in all property of the Organization. There are no financial covenants. As at December 31, 2021, the Organization has no amount drawn on this credit facility (2020 - nil).

#### 6. **Deferred contributions**

	2021	2020
Casino and raffle funds Dinner ticket revenue	\$ 76,942 5,300	\$ 114,877 5,300
	\$ 82,242	\$ 120,177

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

# 7. Unexpended grants

Unexpended grants represent the portion of corporate sponsorships, government grants and private donations for specific projects which have not been fully expended during the year. These unexpended sponsorships, grants and donations are recognized as revenue in the year received or when receivable if the amount can be reasonably estimated and collection is reasonably assured. As at December 31, 2021 there were unexpended grants of \$703,445 (2020 - \$852,824) included in Project Fund revenue.

#### 8. **Gapen Pool land contributions**

Contributions relate to money raised from government and community donors for the purchase of the Gapen Pool land in 2007. The Gapen Pool land has a carrying value of \$298,000.

#### 9. **Internally restricted**

Internally restricted funds consist of \$70,000 related to the Gapen Pool land acquisitions in Note 8.

#### 10. Related party transactions

The Organization helps with the planning and organization of the dinners held by the chapters.

Included in accounts payable and accrued liabilities is \$18,819 (2020 - \$60,571) owed to the chapters. There were no amounts receivable at the end of the year (2020 - nil).

During the year, the Organization incurred Information Technology contract services expenditures from a company owned by a director in the amount of \$25,493 (2020 - \$27,422). These transactions are in the normal course of operations and are recorded at the exchange amount in accounts payable, which is the amount of consideration established and agreed to by the related parties.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

#### 11. Government assistance

In an attempt to mitigate the impact of the COVID-19 pandemic, the Canadian government has introduced several grants and subsidies. The Organization has received funding from several of these assistance options which are recorded in the Statement of Operations as follows:

	2021	2020
Canada Emergency Wage Subsidy (CEWS) Canada Emergency Business Account (CEBA) Temporary Wage Subsidy (TWS)	\$ 133,475 - -	\$ 156,970 20,000 5,312
	\$ 133,475	\$ 182,282

The CEBA is a government-funded loan, payable to a chartered bank, which is non-interest bearing until December 31, 2023, after which interest will be charged at 5% per annum. If repaid prior to December 31, 2023, 33% of the loan will be forgiven. The Organization intends to repay \$40,000 of the loan by December 31, 2023 and therefore \$20,000 was reported as income in 2020 and the liability has been adjusted to \$40,000.

#### 12. **Interfund transfers**

During the year \$170,000 was transferred from the General Fund to the Project Fund to fund future projects.

## 13. **Project fund**

The Project fund is funded by the following:

	 2021	2020
Cash Accounts receivable Accounts payable	\$ 309,606 8,333 (17,734)	\$ 276,870 95,333 (9,058)
	\$ 300,205	\$ 363,145

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

# 14. Allocation of expenditures

Salaries, consulting, financing, telephone and utilities, and rent expenditures have been allocated as follows:

	2021	2020
Education Administration salary Management salary Consulting Telephone and utilities Rent	\$ 41,537 31,722 20,263 7,906 6,468	\$ 39,319 31,931 19,170 6,751 8,181
Total education		
	107,896	105,352
Fundraising Management salary Consulting Telephone and utilities Rent Financing	31,722 15,198 7,905 6,468 1,806	52,132 14,377 6,751 8,181 1,768
Total fundraising		
Conservation	63,099	83,209
Administration salary	83,073	78,638
Rent Management salary	46,711 31,722	59,087 31,931
Consulting	15,198	14,377
Telephone and utilities	7,906	6,751
Total conservation	184,610	190,784
Total allocated expenditures	\$ 355,605	\$ 379,345

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

#### 15. Commitments

The Organization is committed under their premises leases for future minimum rental payments exclusive of occupancy costs, as well as monthly payments for three vehicles, as follows:

2022 2023 2024 2025 2026	\$  92,947 53,686 46,444 4,451 1,368
	\$ 198,896

### 16. Impact of COVID-19 pandemic

In fiscal 2021, the Organization was impacted by the COVID-19 pandemic due to the government restrictions put in place. The future impact of the pandemic, if any, cannot be reasonably determined at the time of the release of these financial statements.

#### 17. Financial instruments

The Organization is exposed to various financial risks through transactions in financial instruments. The following provides helpful information in assessing the extent of the Organization's exposure to these risks.

#### (a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Organization's main credit risk relates to its accounts receivable.

#### (b) Liquidity risk

Liquidity risk is the risk that the Organization will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk mainly in respect of its accounts payable and accrued liabilities, CEBA loan payable and operating lease commitments.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

### 17. Financial instruments, continued

#### (c) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Organization is exposed to interest rate risk on its fixed interest rate financial instruments. Fixed rate financial instruments subject the Organization to a fair value risk.

Unless otherwise noted, it is management's opinion that the Organization is not exposed to significant currency risk or other price risks arising from these financial instruments.

# 18. Additional information to comply with the Charitable Foundation Act and Regulations

	2021	2020
Donation, grant and contract revenue Dinner revenue Casino revenue and other	\$ 1,069,851 45,367 39,799	\$ 1,395,497 103,663 21,484
Gross contributions received	\$ 1,155,017	\$ 1,520,644

Gross contributions received were used in accordance with the internal and external restrictions imposed by the donor's request and the Organization's disbursement policies. Undesignated donations are allocated for use by the board of directors of the Organization.

	2021	2020
Fundraising costs Dinner expenditures	\$ 63,099 10,580	\$ 83,209 28,501
Total fundraising expenditures	\$ 73,679	\$ 111,710

# SCHEDULE OF RESOURCE EXPENDITURES (SCHEDULE 1) FOR THE YEAR ENDED DECEMBER 31, 2021

	General Fund		Project Fund		2021		2020	
Resource expenditures								
Conservation (Note 14) Education, communications, memberships, council, chapter	\$	-	\$	945,641	\$	945,641	\$ 807,221	
support (Note 14) Fundraising - special events		-		107,896		107,896	105,352	
(Notes 14 and 18)		-		63,099		63,099	83,209	
Àmortization		2,786		<b>-</b> ´		2,786	1,083	
		·					·	
		2,786		1,116,636		1,119,422	996,865	
Support services								
Salaries		73,259		-		73,259	71,250	
Office		34,189		-		34,189	28,515	
Other direct costs		23,709		-		23,709	17,624	
Rent		12,217		-		12,217	15,453	
Professional fees		16,161		-		16,161	15,107	
Insurance		17,522		-		17,522	16,043	
Travel		1,341		-		1,341	4,509	
		178,398		-		178,398	168,501	
	\$	181,184	\$	1,116,636	\$	1,297,820	\$ 1,165,366	